

Message Text

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P 132353Z FEB 76
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS PRIORITY
AMCONSUL KADUNA
AMEMBASSY KHARTOUM
AMEMBASSY NAIROBI
AMEMBASSY PRETORIA
AMCONSUL CAPE TOWN
AMCONSUL JOHANNESBURG

UNCLAS STATE 036560

FOR EMB CAPE TOWN

E.O. 11652: NA

TAGS: BEXP, NI, SU, KE, SF

SUBJECT: SEMI ARID LAND DEVELOPMENT TECH SEMINAR

REF: STATE 297338

1. ALL POSTS KINDLY NOTE FOLLOWING CHANGES SUBJECT MISSION
AND TAKE APPROPRIATE ACTION RE HOTELS, APPOINTMENTS ETC.
(A) HOLLY FARMS UNABLE PARTICIPATE DUE TO URGENT BUSINESS
COMMITMENT IN EGYPT. (B) PROVIDING VISAS FORTHCOMING AT
THIS LATE DATE, THE FIRM OF HOBBS-ADAMS ENGINEERING CO. WILL
PARTICIPATE IN MISSION. MR. JIM ADAMS, V.P. OF FIRM, WILL
OFFER FULL LINE OF GROUND NUT HARVESTING AND PROCESSING MA-
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CHINERY FOR MECHANIZATION OF PEANUT INDUSTRY. FIRM CAN OF-

FER COMPLETE TURNKEY OPERATION FROM EQUIPMENT TO VARIED SCALE SHELLING & PACKAGING PLANT, COMPANY CURRENTLY DOING BUSINESS IN SUDAN WITH SARKIS-IZMIRLIAN CORP. FIRM HAS NO CONTACTS IN NIGERIA, KENYA OR BOTSWANA. PRIMARY OBJECTIVE IN LATTER COUNTRIES IS (1) EXPOSURE TO BUSINESS PROSPECTS, (2) DIRECT SALES, (3) SALES REPS AND/OR DEALERS IN SUDAN FIRM SEEKS (1) DIRECT SALES & POSSIBLE JOINT VENTURE. WILL ADVISE FINAL STATUS ON FEB. 17. FOR KHARTOUM: ADAMS WILL ARRANGE ACCOMODATIONS WITH SARKIS. (C) HUGH WILSON OF CES-

SNA WILL NOT ACCOMPANY MISSION. ARBAUGH IS SOLO CESSNA REP.

(D) FOR LAGOS: PAN AM IS NOW RETAINING ORGINAL SCHEDULE. MISSION ETD 1830 FROM JFK VIA PA 188 ON FRIDAY, FEB. 20, ETA LAGOS, FEB 21, 13:40; ETD LAGOS FEB. 21 VIA WT684 AT 16:00, ETA KADUNA 17:00. ALL MISSION MEMBERS ON PA FLIGHT FROM JFK EXCEPT GREEN & VICK WHO WILL JOIN GROUP AT LAGOS AIRPORT ON FEB. 21.

2. FOR NAIROBI: WITH HOSPITALITY FUNDS NOW OBLIGHTED AS-SUME POST WILL HOLD RECEPTION ON THURS. EVE MARCH 4TH FOR MISSION AS DISCUSSED. ALL SEVEN FIRMS DESIRE TWO TO THREE BUSINESS APPOINTMENTS ON FRIDAY MARCH, 5TH.

3. FOR JOHANNESBURG: IECO, M & W PUMP, HASTINGS & AGRO TECHNOLOGY PLAN TO MAKE BUSINESS CALLS IN SOUTH AFRICA FOLLOWING BOTSWANA PROGRAM AND SEEK POST'S ASSISTANCE WITH APPOINTMENTS. FORWARDING COMPANY DATA TODAY.

4. APPRECIATE YOUR UNDERSTANDING AND ASSISTANCE RE ABOVE CHANGES.

5. FOR LAGOS: AWARE OF SITUATION AS OF NOON EASTERN STANDARD TIME FEBRUARY 13. KISSINGER

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